

## Sports... Extended Vacations... Traveling Abroad... Time to plan ahead!

## Do you have a sports season coming up? Are you planning an extended vacation? Are you traveling abroad? It's time to start planning ahead.

Tuition is based on 8 classes per month. Some months you will get more, 10, 11, 12 classes. We never charge extra. Some months you get less, 4, 5, 6 classes. We don't give discounts. It is up to students to make up all missed classes at their own pace. We do not put memberships on break for travel or sports.

All missed classes can be made up. You do not need to wait until after vacation or a busy sports season to start making up your classes. Plan ahead. Start coming 3 times per week before your season starts or your travel is planned.

If a student goes on a two week vacation, they are missing 4 classes. Those classes can be made up before or after or even split the difference by training three times a week before vacation and 3 times a week after vacation.

If a student is traveling abroad for an extended period, those classes can proactively be made up by planning ahead. Start making up those pending missed classes before you travel and the remainder when you return.

Do you have a busy sports season? Try to get to class at least once a week while you are in season. Regardless of how many classes you miss, they can all be made up both prior to and after travel or sports.

Our goal is to keep students training as consistently as possible. By making up missed classes before and after, they stay on track with their training and don't "fall behind" or out of the groove.

As a small business, we rely on our consistent memberships to continue to operate. We appreciate your cooperation and support.

If you have any questions or concerns, please contact me Sensei Rob via email to schedule a meeting and discuss your unique situation.

| Thank you,                  |
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| Sincerely,                  |
| Sensei Rob                  |
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